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FINANCIAL EDUCATION

PART **4** OF 8

SEVERE ILLNESS COVER – FINANCIAL PROTECTION WHEN YOU NEED IT MOST

A serious illness can change your life in an instant. Severe illness cover provides a lump-sum payment to help protect your lifestyle, your income and your future.



Financial support
when you need it most.



LUMP-SUM PAYMENT
WHEN YOU NEED IT



USE THE BENEFIT
HOW YOU CHOOSE



PROTECT YOUR FAMILY
AND YOUR FUTURE



FOCUS ON RECOVERY,
NOT FINANCES

Severe Illness Cover – Financial Protection When You Need It Most

Most people understand the importance of life insurance.

Many also recognise the value of protecting their income through Income Protection and Disability Cover.

However, one of the most overlooked financial risks is the possibility of surviving a serious illness.

Medical advances mean that more people than ever are surviving conditions such as cancer, heart attacks, and strokes. While this is undoubtedly positive, surviving a serious illness often creates significant financial challenges that many families are unprepared for.

This is where Severe Illness Cover can play a crucial role.

The Financial Impact of Surviving a Serious Illness

When people think about illness, they often focus on the medical diagnosis.

What is frequently overlooked is the financial impact that follows.

A serious illness may result in:

- Medical expenses not covered by medical aid
- Specialist consultations
- Travel costs for treatment
- Loss of income
- Reduced working hours
- Home modifications
- Additional caregiving expenses
- Rehabilitation costs



Even individuals with comprehensive medical aid cover can face substantial out-of-pocket expenses. The financial strain can continue long after the medical crisis has passed.

What Is Severe Illness Cover?

Severe Illness Cover, sometimes referred to as Critical Illness Cover, provides a lump-sum payment following the diagnosis of a qualifying serious illness.

Unlike Income Protection Cover, which replaces lost income, Severe Illness Cover provides capital that can be used however the policyholder chooses.

There are no restrictions on how the benefit is spent, the purpose is to provide financial flexibility during a challenging time.

Conditions Commonly Covered

While coverage differs between insurers, Severe Illness Cover commonly includes conditions such as:

- Cancer
- Heart attacks
- Strokes
- Coronary artery bypass surgery
- Major organ transplants
- Kidney failure
- Multiple sclerosis
- Parkinson's disease
- Severe burns
- Traumatic brain injuries

Modern severe illness policies often cover a wide range of medical conditions, with benefits varying according to the severity of the illness.

Why Medical Aid Is Not Enough

A common misconception is that medical aid eliminates the need for Severe Illness Cover.

Medical aid and Severe Illness Cover serve very different purposes.

Medical Aid

Medical aid generally assists with:

- Hospital expenses
- Medical procedures
- Specialist treatment
- Prescribed medication

Severe Illness Cover

Severe Illness Cover helps fund:

- Income shortfalls
- Lifestyle adjustments
- Home alterations
- Recovery costs
- Family support
- Additional healthcare requirements
- Travel and accommodation costs

One pays medical bills. The other helps protect your financial stability.

A Practical Example

Consider a 45-year-old professional diagnosed with cancer. Fortunately, treatment is successful, and the individual survives.

However, the financial impact may include:

- Time away from work
- Reduced earnings
- Specialist consultations
- Travel expenses
- Additional childcare support
- Uncovered medical costs

Even if medical aid covers a large portion of the treatment, the family may still face significant financial pressure.

A Severe Illness benefit can provide immediate access to funds, allowing the individual to focus on recovery rather than worrying about finances.



Why Severe Illness Cover Is Different from Disability Cover

Many people assume that Severe Illness Cover and Disability Cover are the same.

They are not.

Disability Cover

Pays when a permanent disability prevents you from working.

The focus is on the loss of future earning capacity.

Severe Illness Cover

Pays upon the diagnosis of a qualifying illness.

The focus is on helping you manage the financial consequences of the illness itself.

Importantly, many people recover from severe illnesses and return to work.

A disability claim may never arise, but the financial impact of the illness can still be substantial.

This is why the two covers often complement one another.

The Growing Importance of Severe Illness Cover

Advances in medical technology have significantly improved survival rates for many serious illnesses.

While this is excellent news, it has also created a new financial reality.

More people are surviving major illnesses and living for many years afterwards.

The challenge is no longer simply protecting families from premature death, it is helping individuals maintain financial stability while they recover and rebuild their lives.

When Is Severe Illness Cover Most Important?

Severe Illness Cover is often most valuable during your working years when:

- You have financial dependants
- You are paying off debt
- You are building retirement savings
- You rely on your income to maintain your lifestyle

For many individuals, this period falls between the ages of 30 and 60.

During these years, the financial consequences of a serious illness can be particularly significant.

How Much Cover Do You Need?

The appropriate amount of Severe Illness Cover depends on several factors, including:

- Your income
- Existing savings and investments
- Outstanding debt
- Family responsibilities
- Medical aid cover
- Lifestyle requirements

The objective is not necessarily to replace your entire income.

The objective is to provide sufficient capital to absorb the financial shock of a major illness.

The Cost of Being Unprepared

Most people do not expect to suffer a heart attack, stroke, or cancer diagnosis.

Unfortunately, serious illnesses affect thousands of South Africans every year.

While we cannot predict whether an illness will occur, we can prepare for the financial consequences.

The true value of Severe Illness Cover is not measured by the benefit amount. It is measured by the freedom to focus on recovery without financial stress.

Final Thoughts

Medical advances mean that many serious illnesses are no longer life-ending events.

However, they can still be financially disruptive.

Severe Illness Cover helps provide the financial resources needed to navigate treatment, recovery, and the lifestyle adjustments that often follow.

A comprehensive financial plan is not only about building wealth, it is about protecting yourself and your family from the events that could threaten that wealth.



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